

FACULTY

Robbie Leonard, PT, DPT is a 1986 graduate of Clemson University (B.S. Microbiology), 1988 graduate of Duke University (M.S. Physical Therapy) and a 2017 graduate of the transitional DPT program at the University of Montana (tDPT). Robbie has clinical and administrative experience in both hospital and outpatient private practices. She has served as an educator in many capacities including providing continuing education seminars nationwide in the area of Medicare, compliance, billing and coding, neurological rehabilitation and rehabilitation administration. She has taught in the academic setting at the Medical University of South Carolina and currently teaches the Administration Course at Western Carolina University. Robbie has owned a private practice and has served as the VP of Administration for a large private practice with over 250 employees and 30 clinics in multiple states. Robbie has completed the Lean Healthcare Certificate Program at Belmont University and has experience implementing Lean Methodology in Outpatient Therapy. Robbie is currently the Chief Operating Officer for the Medical Billing Center, Inc. MBC specializes in billing for outpatient therapy businesses.

EDUCATIONAL CREDIT

A certificate of attendance for **6 Contact Hours** will be awarded to each participant. All Therapy Network Seminars are pre-approved for CEUs in the state where the course is conducted when required for **PT, OT, and Office Managers**.

AOTA Approved Provider of Continuing Education # 3073
The assignment of AOTA CEUs does not imply endorsements of specific course content, products, or clinical procedures by AOTA



2018 LOCATIONS & DATES

Call or email us to host this course at your facility

AUDIENCE

This is an introductory level course designed for Physical Therapists, Occupational Therapists and Office Managers in Outpatient Practices.

CANCELLATION POLICY

POLICY: Registration fee less a **\$75 administrative charge** is refundable if cancellation received **14 days prior to program date. No refunds will be given after that time.** Therapy Network, Inc. reserves the right to cancel a seminar and will refund in full the registration fee only. TNS is NOT liable for registrants non-refundable airfare, accommodations or fees.

MEDICARE ALPHABET SOUP FOR OUTPATIENT REHABILITATION PRACTICES

NAVIGATING THE
MEDICARE MAZE

FACULTY

ROBBIE B. LEONARD
PT, DPT



THE THERAPY **NETWORK** SEMINARS

www.TNSeminars.com

DESCRIPTION

edicare is an ever-changing landscape for outpatient physical therapists. From Functional Limitation Reporting, Manual Medical Review and Medicare caps, to outcome tools, probe and targeted audits, total time rules, maintenance, Merit-based Incentive Payment System, and documentation requirements, the regulations seem overwhelming. Learn how to navigate the Medicare maze. This course will provide a clear understanding of the Medicare Rules and regulations for outpatient physical and occupational therapy. Participants will develop a basic understanding of the audit process and how to position oneself for success in an audit situation. This course will cover the issues that therapists find most confusing.

OBJECTIVES

Upon the conclusion of this course, the participant will:

- *Describe the data that Medicare is capturing and how that data can impact your practice.
- *Discuss the regulations regarding plans of cares and how those can impact reimbursement.
- *List the required Medicare documents and the required elements of each of those.
- *Define MIPS and how MIPS might impact outpatient practices in 2019.
- *Understand the new review process for the \$3700 therapy cap and gain insight from this year's reviews.
- *Understand the Medicare regulations as it relates to maintenance and which patient populations would meet the regulations.
- *Understand the Medicare billing rules and how they may differ from commercial payers.
- *Understand the most common charge codes and when to choose each of them to best define practice.

SCHEDULE

- 8:00 Registration and Continental Breakfast
- 8:30 Introduction, Medicare Basics
- 9:00 Medicare Data and Its Impact
- 9:30 Medicare Regulations Part 1 (Supervision, Referrals)
- 10:00 Morning Break
- 10:15 Medicare Regulations Part 2
 - *Plans of Care
 - *Documentation Requirements
 - *Functional Limitation Reporting
- 11:15 Medicare Regulations Part 3
 - *Medicare Cap
 - *Maintenance
 - *Merit-based Incentive Payment System (MIPS)
- 12:00 Lunch (on your own)
- 1:00 CPT Coding Basics
- 1:30 New Evaluation Codes – How Are You Doing?
- 2:00 Billing and Coding Rules
- 2:45 Afternoon Break
- 3:00 Billing and Coding, Case Scenarios, Auditing Your Records
- 3:45 Next Steps for Your Clinic
- 4:00 Q/A and adjourn

REGISTRATION

Medicare

Please note the course location you are attending:

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Bring a Buddy Registration: \$175 p/p

(No Deadline) Must be done simultaneously

Early Registration: \$245

Postmarked 30 days prior to date of course

Late Registration: \$295

Postmarked within 30 days of course date

4 WAYS TO ENROLL

Mail registration and payment to:

BY MAIL

Therapy Network, Inc.
217 Paragon Pkwy, #201
Clyde, NC 28721

BY PHONE

1.800.785.1855

BY FAX

SECURE DIGITAL
928.222.0578
(Credit Cards Only)

ON-LINE

www.TNSeminars.com

Name: _____

PT OT Mgr

Home Add: _____

City: _____ State: _____

Zip _____

Cell Ph: _____

Email: _____

To Receive your Confirmation
Make check/money order payable to:
Therapy Network, Inc.

Charge my credit card: VISA MC AMEX DISC

CC # _____/_____/_____/_____

Expiration Date: ____/____/____ CV2.____

Signature: _____

I agree to comply with the card holder agreement